

The Eugenio Pino & Family Global Entrepreneurship Center of Florida International University presents the 2010 Kauffman Professors Program

Under the provisions of the Kauffman Campuses gift from the Ewing Marion Kauffman Foundation to the Pino Center, thirty-five (35) Florida International University (FIU) full-time faculty have been selected as Kauffman Entrepreneurial Professors, each receiving awards of up to **\$15,000** to foster entrepreneurial activities, research, and courses within their home disciplines.

In 2010, as many as ten (10) Kauffman Professors will be selected from worthy proposals. Faculty and PhD students from any college or school at FIU on any of its campuses are able to apply to this program. Faculty may be awarded only one grant and all awardees are required to submit a report on the previous year's activities at the conclusion of the one-year award period. A maximum of \$15,000 may be used for faculty salary, student salary, travel, research infrastructure and/or supplies. The committee reserves the right to modify budgets to conform to the guidelines from the Kauffman Foundation.

All applicants are encouraged to become aware of goals and activities of the Pino Center by visiting the center web site (www.entrepreneurship.fiu.edu). Phone and e-mail inquiries with the Pino Center's Director about proposal suitability are also encouraged. Please call or e-mail Dr. Irma Becerra-Fernandez (305-348-7156 or becferi@fiu.edu) with any questions about the program.

Application Procedures for 2010 Kauffman Professor Awards

The Kauffman Professors Program is intended to create an awareness of, an appetite for, and application of entrepreneurship within every aspect of the university. Kauffman Professors can use the award funding to:

- Develop new research activities related to the new Pino Center strategy.
- Develop courses and activities related to International Entrepreneurship.
- Write case studies based on international (in particular Latin American or Asian) companies. Case studies should meet the criteria for publication of the International Journal of Case Analysis (ojica.fiu.edu).
- Pursue research activities related to International Entrepreneurship that will lead to at least one journal publications and one Pino Center research briefing.
- Develop or enhance curricular and outreach activities to promote entrepreneurial skills and actions across all aspects of the university, in particular as related to the new Pino Center strategy.

The Pino Center defines “entrepreneurship” as *the identification and pursuit of opportunities beyond the resources one currently controls*. The selection committee will take a broad view of the term across disciplines. Successful proposals will describe how the proposed activities are entrepreneurial and foster the goals of the Pino Center and the strategic mission of FIU.

2010 Program Deadlines

- **Thursday, October 29, 2009 at 3:00p.m.** - Kauffman Entrepreneurial Professors Program Information Session
- **Tuesday, January 19, 2010**, Submission deadline for proposals (All proposals must be delivered to the GEC office (CBC 223) by 4:00p.m. Late proposals will not be considered)
- **Thursday, January 28, 2010 at 3:00p.m.** - Notification of awards at the awards ceremony, which will also include presentations from the 2009 Kauffman Professor awardees
- **Monday, May 24, 2010**, last day to submit account number for the deposit of funds (in order to receive the award, an auxiliary account must be set up.) Account numbers not received by this date will result in the loss of the award for the related professor(s)
- **Monday, January 11, 2011**, the 2009 Awardees submit their final reports to the Center

Additional Expectations

Kauffman Professors at FIU are expected to become actively involved with the Pino Center, and to propose future activities for the Center. These may include presenting the results of the funded work as a part of the Kauffman Professors Information Session and Kauffman Professors’ Awards Ceremony. Winners are expected to foster an entrepreneurial spirit on campus and involve students, staff and faculty in their enthusiasm for entrepreneurship. Award winners are also expected to attend the annual Entrepreneurship Hall of Fame Awards and participate in Entrepreneurship Weeks at FIU including the annual Entrepreneur Challenge Business Plan Competition. Faculty who create new courses will be expected to teach the new course at least three times in the next five years (a letter of support from the department chair would strengthen course creation proposals). Research support should be acknowledged in any publications.

Selection Committee

The selection committee will be chaired by the Pino Center Director, Dr. Irma Becerra-Fernandez and includes Associate Deans, Chairs, Center Directors and other faculty representing all disciplines across the university.

Award Disbursement

The award will be deposited in a university account for the recipient to use based on the approved budget. (Budgets for research proposals will be reviewed by RUGS).

Proposal Requirements and Guidelines

Kauffman Professor proposals are expected to address at least one of the following specific activities below, with specific emphasis in one area. The Selection Committee will favor proposals that include synergy between the areas listed below.

- **Academic Courses.** Incorporate entrepreneurial content into an existing course(s) or create a new course with entrepreneurial or international entrepreneurship content. Faculty should indicate how this course fits within the strategic interests of their home department and the goals of the Pino Center. All entrepreneurship courses should be developed such that they are open to students outside of their home department and be sustained beyond the period of the Kauffman Campuses gift
- Description of existing or proposed course in which entrepreneurial content will be included. Provide as much detail as possible to show how this course fits the strategic direction of the home department
- Intended beneficiaries of the course proposed including how frequently this course might be taught within your department or how this course might be cross listed with other departments or colleges
- Indicate how this course will be sustained beyond the period of the Kauffman Campuses gift to FIU
- How will these course activities tie to both research and external funding activities for this class and the home academic department
- How it furthers the goals of the Kauffman Campuses Gift to the Pino Global Entrepreneurship Center
- **Research/Professional Activity.** Propose some entrepreneurial research or new professional activity within their discipline and to show how funds from the Kauffman Professors Program will be used to support this effort. Faculty will also describe how their work will be distributed to a wider academic and public audience including academic journals, exhibits, etc. It would be expected that this research or professional activity will be continued through external funding support in the future
- Description of your research or professional activity that is to be supported by this grant
- Timeline and detail budget for the research-professional project.
- Measures of success in this project
- Plan for reporting and communicating about this project to the appropriate audiences and constituencies

Total number of pages for application cannot exceed six (6) pages (double spaced with 12 pt. font) excluding the title page, budget page and references.

Proposed Budget

Each submission should include a one page detailed budget to include all allowable categories: salaries, assistantships, travel, equipment, supplies and other. Please include a 4% overhead charge within the budget (i.e. for a proposal that requests a total of \$15,000, there must be a category for "overhead" for the amount of: \$600 for a total of \$14,400 of available funds in all other categories).

Submission Format

Please include with the proposal the Application Submission Form. Proposals are due at the Pino Center office (CBC 223) no later than 4 PM on Tuesday, January 19, 2010.